

The Futility of Chasing Returns



AS OF JUNE 30, 2022

Why Diversify? Because past performance is no guarantee of future results.

One of the most common phrases in the investment industry is “past performance is no guarantee of future results.” If you’re a seasoned investor, you’ve seen the truth of this statement first hand. The chart below is an illustration of this common phrase, as it compares the annual returns¹ of our funds over a 10-year market cycle.

MUTUAL FUNDS										ETFs									
US EQUITY					FIXED INCOME		FOREIGN		INFLATION SENSITIVE ASSETS	ASSET ALLOCATION		US EQUITY		FOR-EIGN					
VALUE		GROWTH		TOTAL RETURN	CORP.	HYBRID	GLOBAL	ISRAEL	MULTI-MANAGED		INTERNALLY MANAGED		BLEND	VALUE	BLEND				
Small Cap Value	Large/Mid Cap Value	Large/Mid Cap Growth	Aggressive Growth	Growth & Income	Fixed Income	High Yield Bond	International	Israel	Defensive Strategies		Strategic Growth	Conservative Growth	US Small Cap Core	US Lg/Mid Cap Core	High Dividend	International			
2021		2020		2019		2018		2017		2016		2015		2014		2013		2012	
icv	34.48%	ag	36.06%	icv	32.21%	fi	-0.67%	icv	27.06%	scv	24.04%	icv	0.89%	lmcv	11.06%	scv	49.53%	scv	17.09%
scc	29.62%	lmcg	22.21%	lmcg	30.69%	hyb	-4.66%	i	23.64%	hyb	13.36%	hyb	-1.12%	lmcg	10.40%	ag	35.88%	i	14.72%
lmcg	29.08%	i	21.71%	scv	28.25%	ds	-7.25%	ag	19.12%	i	10.51%	lmcg	-1.35%	ag	5.85%	lmcv	31.90%	lmcg	14.66%
scv	28.32%	lmcv	14.67%	ag	27.71%	icv	-7.52%	lmcv	17.51%	icv	10.51%	i	-1.75%	scv	4.94%	lmcg	30.91%	lmcv	13.19%
hds	28.10%	lmcv	13.07%	lmcv	26.87%	lmcv	-8.90%	lmcg	16.90%	ds	9.16%	lmcv	-2.08%	fi	4.29%	icv	24.89%	hyb	12.62%
lmcv	26.90%	icv	12.36%	i	22.53%	cg	-9.24%	scv	13.04%	lmcv	8.52%	hyb	-3.41%	ds	3.85%	i	23.99%	ag	12.40%
lmcv	25.82%	scc	9.99%	sg	18.83%	lmcg	-11.47%	sg	11.54%	lmcg	6.94%	gi	-3.54%	sg	1.94%	cg	17.15%	cg	10.60%
ag	18.02%	ds	8.83%	hyb	16.59%	gi	-11.98%	cg	8.29%	cg	5.13%	sg	-3.57%	sg	1.55%	sg	9.33%	icv	9.82%
gi	15.55%	sg	8.10%	cg	14.77%	ag	-12.19%	gi	6.29%	sg	4.67%	cg	-4.46%	gi	1.07%	hyb	4.39%	sg	7.04%
ds	12.15%	cg	7.69%	gi	13.88%	sg	-12.29%	hyb	6.22%	gi	2.16%	ag	-5.78%	hyb	-0.74%	fi	-3.30%	ds	4.65%
sg	11.70%	int	7.66%	ds	13.78%	scv	-15.62%	ds	4.14%	fi	2.03%	scv	-6.56%	i	-4.78%	ds	-7.97%	fi	2.56%
int	10.34%	hyb	6.12%	fi	6.14%	i	-18.89%	fi	1.73%	ag	-0.28%	ds	-7.85%	icv	-12.60%				
i	8.03%	fi	5.24%																
cg	7.63%	scv	2.00%																
hyb	5.69%	gi	1.19%																
fi	-2.45%	hds	-1.17%																

RETURNS AS OF DECEMBER 31, 2021 and are for class A shares, before taxes. Growth & Income fund commenced October 1, 2013. Israel Commons Values fund commenced October 11, 2011. Large/Mid Cap Core ETF and High Dividend Stock ETF commenced May 1, 2019. US Small Cap Core ETF and International ETF commenced December 2, 2019.

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